Welcome to the IACT Birthright visual brainstorm marketing campaign for your campus.

Using images from your university mascots and logos we will develop new marketing ideas and explore promotional potential.

#### Part 1

What is your campus logo? What is your campus mascot? What is your Hillel logo?

Notice the colors, fonts, sizes, imagery. What is appealing about the image? What is the selling point and how can you use this to sell the Birthright experience?

#### Task #1

# Come up with three ideas for your individualized Birthright logo. (write or draw)





# **Rutgers University**









#### Northeastern University



















# **University of Miami**







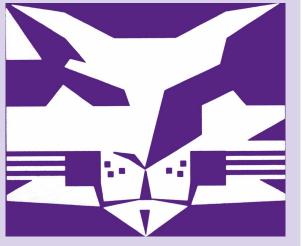




## **New York University**













# University of SoCal













# **University of Penn**











# The Ohio State University









#### **UC Santa Barbara**









# **Columbia University**









Columbia / Barnard Hillel

The Kraft Center for Jewish Student Life

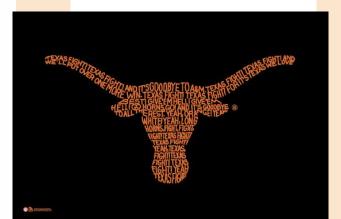
# **University of Texas**

# TexasHile







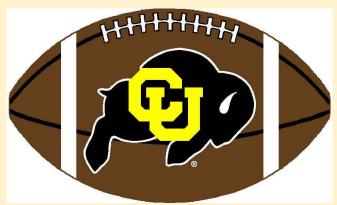


#### **University of Colorado**









#### University of Vermont







#### U of Arizona















# University of Maryland







# University of Florida













University of Madison





















# **University of Illinois**







#### **Boston University**

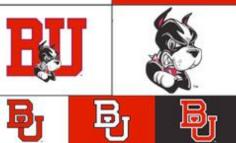








BOSTON UNIVERSITY



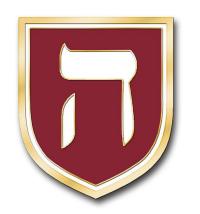


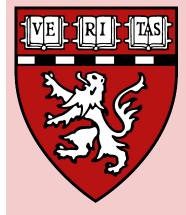
#### Harvard

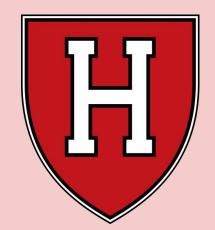


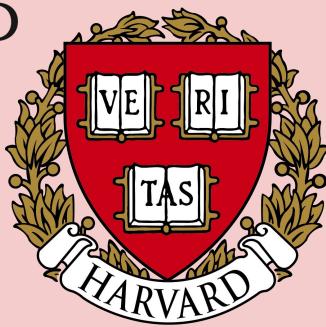












#### **MIT**



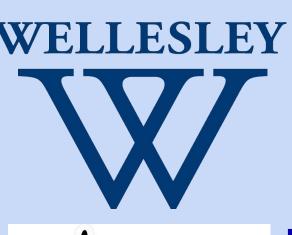






Massachusetts
Institute of
Technology

# Wellesley



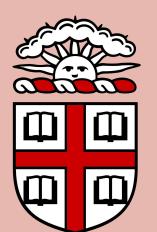




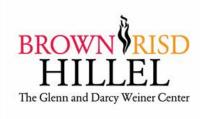




#### **Brown**



# BROWN









#### **Tufts**













#### **Brandies**







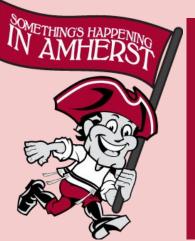


#### **UMass Amherst**













#### **CLark**



# CLARKUHillel









# Williams













#### **Amherst College**









#### Part 2

What content is best to post throughout the semester? How do you keep your online audience engaged? How do you accrue the most views?

Notice language, swag, logos, and themes. What is/isn't appealing about the post? What are the selling points for the Birthright experience?

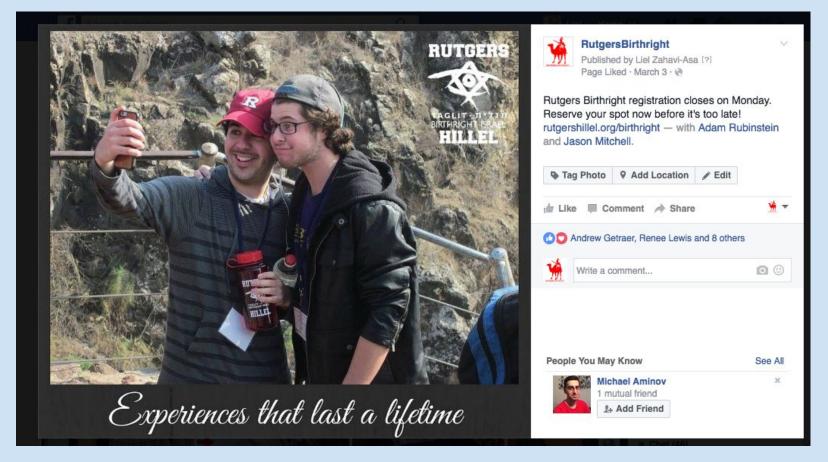
#### Recruitment







#### Recruitment



#### Recruitment



1

GO TO: RUTGERSHILLEL.ORG/BIRTHRIGHT

> 2 CHOOSE:

TLALIM-ISRAEL OUTDOORS AS YOUR TRIP
ORGANIZER

3

SELECT: RUTGERS UNIVERSITY CAMPUS TRIP

4

SUBMIT: YOUR \$250 REFUNDABLE DEPOSIT



FOR MORE INFORMATION CONTACT LIEL ZAHAVI-ASA LIEL@RUTGERSHILLEL.ORG

#### Pre Trip



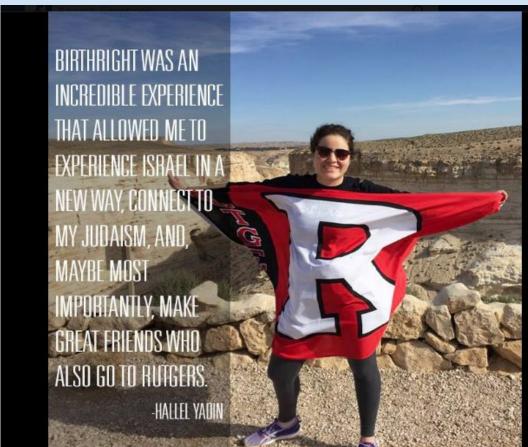
#### **Pre Trip**

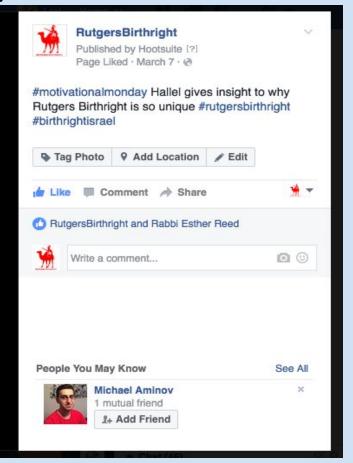


#### **Pre Trip**



#### Post trip

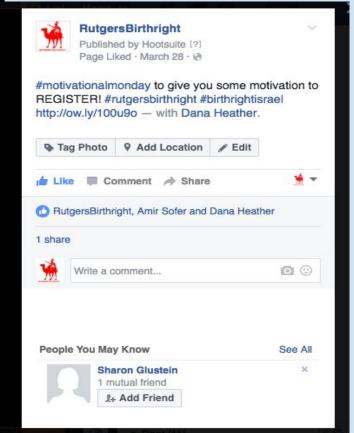




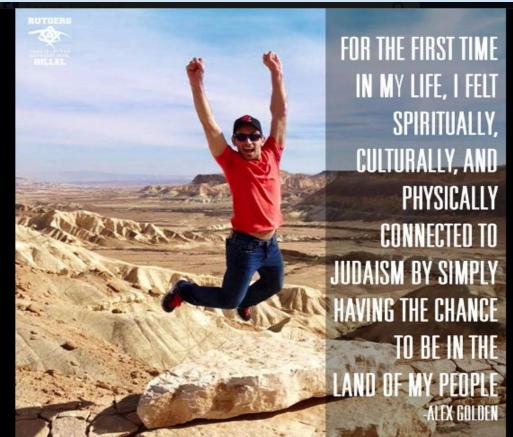
**Post Trip** 

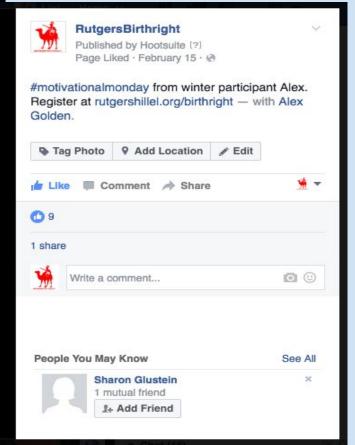


BIRTHRIGHT CHANGED MY LIFE AND I WILL BE FOREVER GRATEFUL FOR THE MEMORIES. FRIENDSHIPS, AND LIFE LONG LESSONS THAT I LEARNED IN ISRAEL TAKE A CHANCE AND EXPERIENCE SOMETHING COMPLETELY NEW, YOU WON'T REGRET IT. -DANA



**Post Trip** 





# Task #2 Complete one of the following promotional tasks:

- 1. "It's the night before registration opens, what do you post? What kind of branding would be most successful?"
- 2. "Registration is closing in a week, how can you create the best online visual to accrue more views?"
- 3. "It's a week before the group takes off, what do you post to keep your virtual audience engaged?"
- 4. "The summer trip is over, registration doesn't open until September.. how do you maintain a captive audience?"